

2025

Impact Report

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Dear Friends,

Thank you for taking a moment to read Guild's 2025 Impact Report.

Every year, this report offers an opportunity to reflect on both the work we have done and the deeper purpose that guides it. Behind every number is a person, a family, and a story. Behind every service is the belief that change is possible, and that people deserve care that honors their full humanity.

At Guild, we understand that people and systems don't drift toward health. Health, stability, and hope are built through intentional effort, meaningful support, and relationships that hold steady over time. This is why our work remains grounded in person-centered care that looks beyond diagnosis alone and responds to the full reality of people's lives.

With the support of donors, community partners, and public funding, Guild served 1,786 individuals and provided an average of 506 services each day. We saw 74% of clients remain housed, and 60% of employment program participants obtained work experience. These outcomes matter not simply because they are measurable, but because they represent something deeply human: a person remaining safely housed, someone gaining confidence through meaningful work, or an individual finding stability during a difficult season of life.

This year's story of Anne and Lynne reflects something essential about Guild's work. The most meaningful care is not always loud or visible in a single moment. Often, it is found in the steady presence of people and services that remain trustworthy over time. It is found in relationships that communicate dignity, build confidence, and make it easier to return for support when life becomes difficult again.

I continue to believe that the best solutions are shaped not only by professional expertise, but by the wisdom of those experiencing challenges, and those living closest to them. When services are built with humility, collaboration, and deep respect for lived experience, they become more responsive, more effective, and more just. That belief continues to shape Guild's work and our commitment to the community.

I am deeply grateful to the staff of Guild, whose compassion, skill, and perseverance make this mission real every day. I am equally grateful for our leadership team, Board of Directors, donors, and community partners. Your support and shared commitment help ensure that individuals can access mental health care, maintain housing, pursue employment goals, and receive the consistent support they need.

Thank you for believing in the dignity, resilience, and potential of every person we serve. Because of your partnership, more individuals and families are finding stability, hope, and opportunity in their lives.

May we all be well,



Trish Thacker
Chief Executive Officer



Leadership Team



Trish Thacker
Chief Executive Officer



John Adams
Chief Clinical Officer



Dawn Marie Nelmark
Chief Advancement Officer



Keith Rachev
Chief Business Officer



Diana Harris
Director of Clinical Services



Jenni Kahmeyer
Director of Clinical Services



Ali Butchko
Director of Operations



Tiffany Yang
Controller



Nou Vang
Human Resources Manager

Board of Directors

Ross Owen
Chairperson

Jessica Docken
Vice Chairperson

Casey Larson
Finance Committee
Chairperson

Desiree Wallace
Executive Committee

Joe R. Clubb
Programs and Services
Committee Chairperson

Daniel Diaz
Board Member

Doug Foote
Board Member

Peter Knoll
Board Member

Karen Leighton
Board Member

Michele Lewkowitz-Adler
Board Member

Dr. Michelle K. Murray
Board Member

Marika Reese
Board Member

Carissa Skorczewski
Board Member

Heath Stanton
Board Member



Our Impact

Behind these metrics are real lives transformed by deeply personalized care. In 2025:

1,786 individuals served

74%

of clients housed

60%

of employment program participants
obtained work experience

506 services provided each day

Services Crafted for the Whole Person



We look beyond a diagnosis to support the unique needs of every individual. Our multidisciplinary, wraparound services focus on the vital intersections of **mental health, housing, and employment**. By offering person-centered care, housing supports, and employment coaching, we help people move from moments of crisis toward self-sufficiency.

A Mother's Story of Enduring Care



When Anne's daughter, Lynne, began navigating the complexities of severe mental illness, their family searched for care that saw Lynne as a whole person, not just a diagnosis. They found that enduring partnership in Guild.

For over a decade, Guild walked alongside them—helping Lynne achieve independent living and providing a steady, quiet safety net. Even when Lynne's needs shifted over the years, the trust never wavered. When she faced new struggles, Lynne readily chose to return to Guild because she remembered being treated with dignity. Though Lynne unexpectedly passed away later that year, her journey remains a profound testament to the power of long-term, family-centered care.

"Guild was always there," Anne reflects. "Even when we weren't actively using their services, they were part of our lives. They brought life back into our lives after years of struggle. They cared, and I witnessed their care."



“ Guild was
always there.”

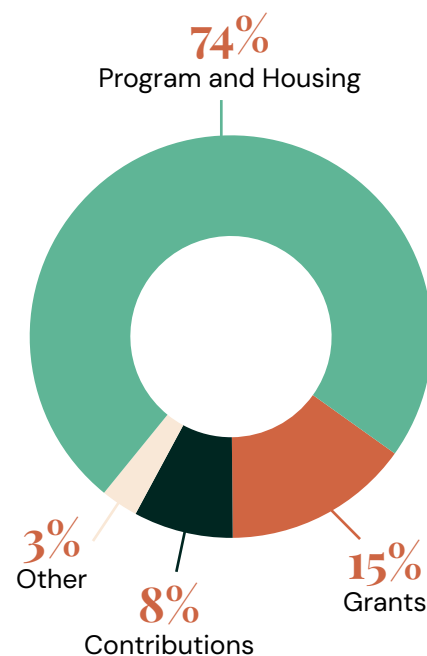


Financials

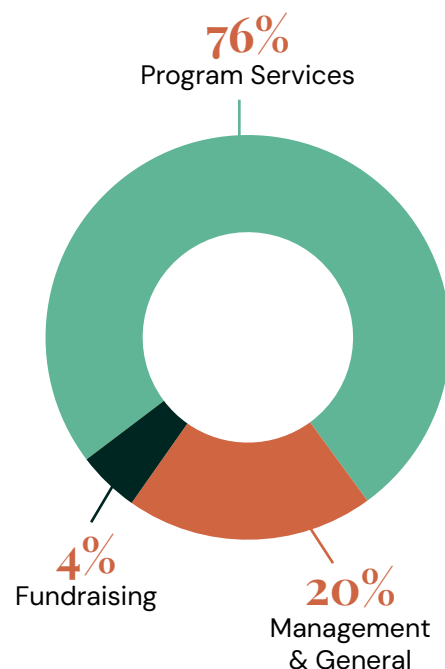
Statement of Financial Position | December 31, 2025 and 2024

ASSETS	2025	2024
Cash and cash equivalents	\$2,315,581	\$3,371,747
Restricted cash	436,916	424,633
Accounts receivable, net of allowance for credit losses of \$251,504 in 2025 and \$259,000 in 2024	1,919,839	1,655,741
Promises to give, net	941,450	1,138,591
Prepaid expenses and other assets	268,749	207,576
Operating investments	1,181,083	1,105,924
Property and equipment, net	1,545,747	1,774,550
Operating lease right of use asset	4,741,775	5,197,905
Beneficial interests in assets held by others	1,145,060	1,083,766
TOTAL ASSETS	\$14,496,200	\$15,960,433
LIABILITIES AND NET ASSETS		
Accounts Payable	240,771	96,104
Accrued liabilities	617,359	873,266
Deferred revenue	-	55,869
Notes payable	-	308,958
Operating lease liability	4,946,400	5,362,772
TOTAL LIABILITIES	\$5,804,530	\$6,696,969
NET ASSETS		
Without Donor Restriction	6,112,619	6,576,473
With Donor Restrictions		
Purpose restrictions	496,916	484,633
Time-restricted for future periods	937,075	1,118,592
Perpetual in nature	1,145,060	1,083,766
	2,579,051	2,686,991
TOTAL NET ASSETS	\$8,691,670	\$9,263,464
TOTAL LIABILITIES AND NET ASSETS	\$14,496,200	\$15,960,433

Public Support & Revenue



Expenses



Financials

Statement of Activities & Changes in Net Assets, Year Ended December 31, 2025

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE, SUPPORT, AND GAINS			
Program service fees			
MN healthcare programs	11,062,311	-	11,062,311
County service fees	1,124,928	-	1,124,928
Housing subsidies	867,990	-	867,990
Resident fees	1,239,972	-	1,239,972
Private health insurance and private pay	126,052	-	126,052
Grants	3,018,050	-	3,018,050
Contributions	876,359	698,046	1,574,405
In-kind contributions	5,315	-	5,315
Debt forgiveness income	-	-	-
Gross event sponsorships and ticket revenue	183,990	-	183,990
Less cost of direct benefit to donors	(134,854)	-	(134,854)
Net special event revenue	49,136	-	49,136
Investment income	137,423	-	137,423
Gain on sale of property	211,137		211,137
Change in value of beneficial interest in assets held by others	-	102,515	102,515
Employee retention credit revenue	-	-	-
Other revenue	77,960	-	77,960
Net assets released from restriction	908,501	(908,501)	-
TOTAL REVENUE, SUPPORT, AND GAINS	\$19,705,134	(107,940)	\$19,597,194
EXPENSES			
Program services	15,397,966	-	15,397,966
Supporting services Management and general	3,985,815	-	3,985,815
Fundraising	785,207	-	785,207
Total supporting services	4,771,022	-	4,771,022
TOTAL EXPENSES	\$20,168,988		\$20,168,988
Change in Net Assets	(463,854)	(107,940)	(571,794)
Net Assets, Beginning of Year	6,576,473	2,686,991	9,263,464
NET ASSETS, END OF YEAR	\$6,112,619	2,579,051	\$8,691,670



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